

academy for banking and finance



ABOUT

Kotak Mahindra Bank

Kotak Mahindra Bank Bank Limited is an Indian banking and financial services company headquartered in Mumbai, India.

In February 2003, Kotak Mahindra Finance Ltd. (KMFL), the Group's flagship company, received banking license from the Reserve Bank of India (RBI), becoming the first non-banking finance company in India to convert into a bank - Kotak Mahindra Bank Ltd.

It offers banking products and financial services for corporate and retail customers in the areas of personal finance, investment banking, life insurance, and wealth management. It is India's third largest private sector bank by assets and by market capitalisation as of November 2021. As of February 2021, the bank has 1600 branches and 2519 ATMs.

In a study by Brand Finance Banking 500 published in February 2014 by Banker magazine, KMBL was ranked 245th among the world's top 500 banks with a brand valuation of around US\$481 million and brand rating of AA+.

The Bank has four Strategic Business Units – Consumer Banking, Corporate Banking, Commercial Banking and Treasury, which cater to retail and corporate customers across urban and rural India.



ABOUT THE JOB

Kotak Mahindra TRADE FINANCE MANAGER

Duration: 30 Days

Trade Operations program, a collaboration between Kotak Mahindra Bank and BANKEDGE, has been designed to provide an opportunity in Trade Finance Function to source fresh Graduates in Kotak Mahindra bank. The objective of the program is to create a pool of multi-skilled, job ready Trade professionals that can contribute to the growing business needs of a dynamic organization like Kotak Mahindra Bank.

Eligibility -

- Fresh graduates with 60% marks.
- No relatives working with Kotak Mahindra Bank.

Course Outline

I. Understanding Financial Landscape

- · What is finance and financial sector?
- Introduction to Banking

II. Overview of Trade Finance and Trade Finance Products

- Nature of international trade and role of trade finance
- Methods of payment, and risk/reward of each type
- Trade Documents
- · INCOTERMS 2010
- Trade Finance Products Commonly used ones
- Guidelines governing International trade finance

III. Mechanics of Trade Products in detail and International Practices; Reconciliation and Accounting; SWIFT

- · Lifecycle of Trade Finance Products
- Reconciliation and Accounting
- · Forex Arithmetic
- · SWIFT

IV. Regulations and Compliance

- · Anti Money Laundering
- Embargoes and Sanctions
- · Risks in Trade Finance
- · Red Flags Do's and Don'ts
- · Additional Case Studies
- · Client Onboarding

V. Soft skills

- Business Communication
- Time Management

Training Details

- Training will be conducted at BANKEDGE Training Center, Mumbai
- Training Duration 30 days

Final Offer Details

Each Candidate undergoes a final Kotak Mahindra Bank assessment upon completion of training. All selects after this assessment are offered placement as a Trade Finance Manager with a **Salary upto INR 2.75 Lacs p.a.**

Program Fee

Training Fee for this program is INR 50,500/-including GST.





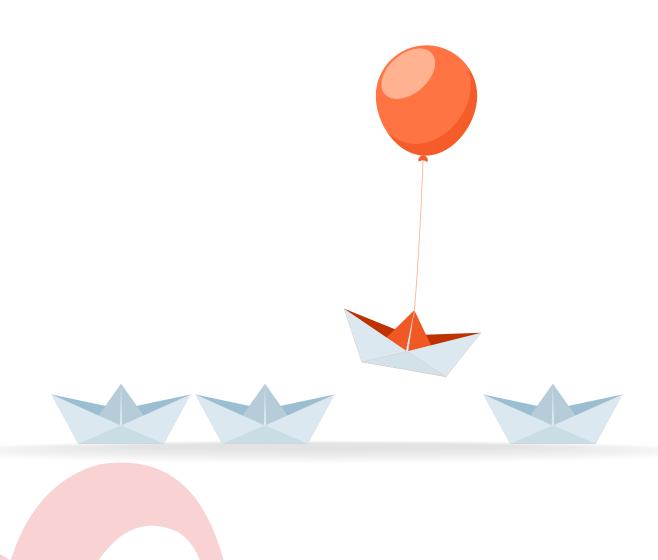
BANKEDGE is an Academy of Banking and Finance who's core competency is to source fresh graduates and post graduates, train them in all aspects of Banking and place them in leading Private Sector Banks. We are a 7 year young organisation with a presence of 50+centres across the country and have managed to place more than 25,000 candidates PAN INDIA. Our presence and core competency across the country attracted various leading private sector Banks to associate with BANKEDGE for hiring our candidates at various entry level positions with different roles and responsibilities.

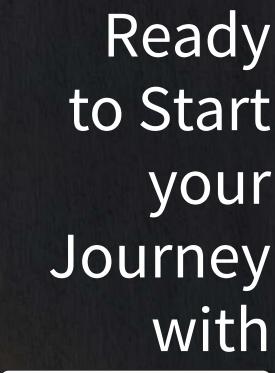


RECRUITMENT

PROCESS

- BANKEDGE to source fresh graduatess across the Country and do a quick screening activity in terms of checking communication skills and documents.
- Short-listed candidates will be sent for a personal interview at respective Kotak Mahindra Bank locations.
- Interview will be conducted with Line Managers and HR Managers of Kotak Mahindra Bank from the respective regions.
- Selected candidates will then undergo 30 days training conducted by BANKEDGE at Mumbai in online live format.
- After the training is completed there will be an assessment conducted by Kotak Mahindra Bank.
- On successful completion of the assessment the trained candidates will receive their appointment letters and will be on-boarded with Kotak Mahindra Bank.









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